

Top Skills

Business Analysis Advertising
Support Services

Languages

English
marathi Telugu
Hindi

Certifications

DMS(Doctorate in management
studies)

Honors-Awards

Ph.D-(AM) Hons.

Cochrane Research Scientist (crowd
scientist)

PROJECT MANAGEMENT

ESSENTIAL CERTIFIED (USA)

AI PROMITING ESSENTIAL

CERTIFIED (USA)

Publications

Prakash publications

SKILLS

- Team management.
- Problem solving.
- Excellent Leadership.
- Researched based working.
- Attention to details.
- Perseverance.
- Getting the work done before d

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|| Co-Founder of Patee Recruitments || Helping for Jobseekers ||
Personal Branding || Motivational Speaker || Influencer || Content
Creator || Lean Six Sigma || 150+ corporate collaborations

OBJECTIVE

Teaching is my passion and I love it. My main motto is to make teaching an enjoyable Experience for the students. Human capital enhancement by creating a culture of innovation and creativity is my another goal. Being in Business practice and having a rich experience I have trained several students for startups of SME business projects successfully in past 6 years. I believe in bringing the corporate world inside the classroom during lectures/seminars with great examples which will help students to understand the concepts well. We don't need employment or employees but we do need employment generators in our country. I strongly believe in creating an environment of creativity & innovation for students wherein students are more involved in undertaking research activities rather than just talking about exams. Dr. A.P.J. Abdul Kalam is my role models.

Experience

PACEE RECRUITMENT'S

Channel Partner

March 2023 - Present

We are leading HR Recruitment firm in the industry operating since 2010. An experienced team of 26 professionals are responsible for the growth. We provide hiring services for all FMCG, SMCG, BPO, KPO, backoffice, HR, sales, marketing, finance etc.

LILAVATHI LALJI DAYAL COLLEGE OF COMMERCE

Asst. Professor. 2023 - Present

Conducting daily lectures on assigned subjects.

Conducting Seminars, Presentations, workshops was the part of this job.

Written / Authored several subject books for college private circulation.

Worked on Project JOBA THON and successfully conducted a job in college

COCHRANE CROWD RESEARCH SCIENTIST

October 2021 - Present (2 years 6 months)

Contributing as Crowd research scientist in worlds prestigious evidence based research organization London.

ST. ROCKS COLLEGE OF COMMERCE AND MANAGEMENT,(BORIVALI)

2018-2020

Asst. Professor, Chairman & Founder-Placement Cell

Conducting daily lectures on assigned subjects.

Conducting Seminars, Presentations, workshops was the part of this job.

Being Placement cell- chairman, was also executing corporate job placements, training students for mock interviews, personality development, soft skills, behavioural skills and many more.

Was responsible for placing students in corporates, training candidates for mock Interviews, Personality Development, Softskills.

Actively organised, hosted and anchored few sports and cultural events in a team.

KHMW COLLEGE OF COMMERCE AND MANAGEMENT. (JOGESHWARI-W)

Asst. Professor. 2015 - 2017

Conducting daily lectures on assigned subjects.

Conducting Seminars, Presentations, workshops was the part of this job.

Written / Authored several subject books for college private circulation.

Worked on live research papers at Mumbai University level.

Actively organised, hosted and anchored few sports and cultural events in a team.

Successfully organized and executed a Banking fest in KHMW college named "CONFENZIA"

Conducted and hosted various cultural events like Best physique competition

(Boys), Annual day, Fresher's party, Swatch Bharat Rally, Cleanliness Drive,

Anti-Drugs Rally, Career guidance seminars etc.

INKSTALL.IN

Center Manager & Operations Head

April 2022 - September 2022 (6-months)

As a Center manager and operations head ,responsible for marketing, promotions, Faculties and admin recruitments, budget forecasting, statistical representation of students progress., team leadership, coordination, problemsolver...and many more. Im just trying to learn and adapt new technologies and new situations.

VIDYA VIKAS UNIVERSAL COLLEGE

2012 - 2015

Asst. Professor & NSS-Program Officer

Conducting daily lectures on assigned subjects.

Conducting Seminars, Presentations, workshops was the part of this job.

Written / Authored several subject books for college private circulation.

Worked on live research papers at Mumbai University level.

Actively organised, hosted and anchored few sports and cultural events in a team.

Organizedandexecuteda3-daysTech-

festeventnamed“EXUBERANCE-

2013”atVidyaVikasUniversalCollege,Malad-w.

Worked in‘ Admission Committee ’as incharge for online admission process.

Worked in‘ Discipline Committee’ as incharge.

Worked in‘ Library Committee’ as incharge.

Worked in‘ Examination Committee’ as incharge.

Worked in‘ Cultural Committee’ as incharge and also successfully organized various events in college.

Contributed successfully with my NSS rigorous team in various social events.

Founder & program director of " NSS is L.I.E-2014" awarding event for the NSS team, where L.I.E is Leadership, Innovation, Excellence.

Founder & program director of "Survival of the Fittest-2014" alive game ofcontinuous 120 hours for NSS camp.

Program director of "WAR on HUNGER" declared by NSS team 2014.

UNIVERSAL BUSINESS SCHOOL

June 2012 - November 2012

Asst. Professor for MMS & MBA Conducting daily lectures on assigned subjects.

Solely organized the Inauguration-cum-orientation ceremony at Universal Business School, Vasai” on July 2012 for engineering batch Conducting Seminars, Presentations, workshops was the part of this job.

M.J.P. BALBHARTI COLLRGE OF COMMERCE & MANAGEMENT

July 2011 - October 2012 (1 years 4 months)

Asst. Professor

Conducting daily lectures on assigned subjects.

Worked as a project guide of 200 marks for TYBMS Batch

Successfully conducted viva for BMS division at “Ramanand Arya D.A.V college, Bhandup.

Worked as Chairperson for Computer Lab Committee.

Worked as In-charge of Magazine & Library Committee

Worked as Marketing In-charge for the C.C.M.S software.

PANCARD CLUBS LTD

July 2006 – October 2008

Sr. Marketing Executive

Was Responsible for Team Management in Pancard clubs Ltd:

Development of second line leaders by building confidence and career growth.

Identification of training needs based on strengths and weakness of the team members.

Recommendation forrewards/recognitions for motivation and to develop healthy competition among the team

Performance appraisal/feedback mechanism to enhance performance of the team

Designing Internal training calendar for the field/operations team to enhance product & process knowledge

Education:

Open International university for complementary medicine

Doctor of Philosophy - PhD, Alternative Medicine –(Hons)
(2016 - 2020)

LEAN SIX SIGMA GREEN BELT

(Value Enablers' Academy)

D.M.S (2013 – 2015)

Doctorate in Management Studies.
IIBMS institute, Borivali.

MBA (Marketing)

(2009 – 2010)
Kirandevi Saraf Institute.

TYBCOM (Commerce),(Mumbai Univesity)

(2005 – 2010)

HSC (Maharashtra State Board)

2003 - 2005

S.S.C (Maharashtra State Board)

(2002)

Aveta Business Institute (USA)

Six Sigma-White Belt. (SSWB), Reducing the defects and improving the process · (2014 - 2014)

National Civil Defence.

Civil Defence Officer, Disaster Management · (2016 - 2020)

PUBLICATIONS

- ♦ Written Articles / Research Papers:

- * A Study On The Innovative Sales Techniques. (Got published in "Prakash Publication's", Title: Changing Scenario of Business & E-Commerce, ISBN: 978-93-81546-92-5)
- * A Study On The Effectiveness And Impact Of Guerrilla Marketing.
- * An Empirical Study On Green Marketing.
- * An empherical study on consumer complaints of female cosmetic products in western suburbs of Mumbai city.

ACHIEVEMENTS & AWARDS

- ♦ Other Curricular activities and Academic achievements: * Sucessfully Honoured with Ph.D. (Alternative Medicine) from (ALMA-ATA-1962)-The Open International University For Complimentary Medicines, Colombo, Srilanka in November 2018 with A-Grade/Reg no.
- 112018210MA. * Sucessfully cleared D.N.Y.S (Diploma in Naturopathy and Yogic Science) in 2017 with Distinction. * Completed DCMS-(ED) Diploma in Community medical services & essential drugs course from National skill development of India in 2017 with A-Grade/Reg no. 15066412. * Certified Civil Defense Officer-A grade. (P-north ward, Malad Div.) * Sucessfully Participated in "Online learning techniques awareness" conducted by NSS training college Ottapalam, Kerala, India. * Sucessfully participated in "Plant tissue culture and biotechnology" organized by department of NSS Government Degree College for Woman, Jagtial, Telangana state- 505327. * Sucessfully participated in E-Quiz about "Bharat Ratna Dr APJ Abdul kalam" conducted by NSS department. * Sucessfully completed online course for "Health and Nutrition" from Pitronix Solutions Limited
- Sucessfully cleared WHO (World Health Organization)certificate course in: * Diabetes management * Immunology * HIV & TB management
- Computer Basics : Package MS-Office, Windows 2003/Xp/2007/2010/vista operating system and basics of Internet, Emailing, social media marketing, Profeciency with Zoom and google meetings.
- Awarded as "Cochrane crowd Reaserch Scientist" with Gold-Badge by Cochrane collaborations. P.S- (Cochrane is an international network with headquarters in the UK, a registered not-for-profit organization, and a member of the UK National Council for Voluntary Organizations)

